

PRESS RELEASE

Toulouse, IGE+XAO Group announces:

Consolidated accounts for the first half 2015/2016 (in IFRS norms). (Period from 1 August 2015 to 31 January 2016).

Sharp increase in profitability Operating margin: +27.4%

In euros	31 January 2016 (6 months)	31 January 2015 (6 months)	Evolution
Turnover 1 st quarter (from 1 August to 31 October) 2 nd quarter (from 1 November to 31 January)	13,443,657 6,203,669 7,239,988	13,168,401 5,996,736 7,171,665	+ 2.1% + 3.5% + 1.0%
Operating revenues	14,152,758	13,665,099	+ 3.6%
Operating expense	(10,475,246)	(10,310,555)	+ 1.6%
Current operating income	3,677,522	3,354,544	+ 9.6%
Part of net income (loss) in the associated companies	2,870,660	2,689,990	+ 6.7%
Net income – Group	2,853,499	2,646,410	+ 7.8%

Over the first half of the 2015/2016 financial period, consolidated turnover for the IGE+XAO Group is 13,443,657 euros compared to 13,168,401 euros in 2014/2015, exclusively organic growth of 2.1%.

The change in the activity is accompanied by a substantial increase in results with operating profit reaching 3,677,522 euros compared to 3,354,544 euros one year earlier, which is an increase of 9.6%. Likewise, net profit increased 7.8% amounting to 2,853,499 euros.

From a profitability standpoint, IGE+XAO in the first half has had its best performance ever with an operating margin* and net margin** respectively of 27.4% and 21.2%.

This sharp increase can be explained by the combined effects of growth in the activity and other operating income along with good control of operating expenses.

From a financial standpoint, the Group is consolidating its structure with, at 31 January 2016, high profitability, almost no bank debt and a cash flow of over 31 million euros.

Backed with these strong points, IGE+XAO intends to accelerate its market plan, especially internationally, including the opening of new sites in Asia.

Note: The half-year financial statements closed out at 31 January 2016 underwent a limited review by the auditors of IGE+XAO and were approved by the Board of Directors on 29 March 2016.

^{*} operating income in terms of turnover

^{**} net income in terms of turnover



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ABOUT THE IGE+XAO GROUP

For over 29 years, the IGE+XAO Group has been a software publisher designing, producing, selling and supporting a range of Computer Aided Design (CAD), Product Lifecycle Management (PLM) and Simulation software dedicated to Electrical Engineering. These software products have been designed to help manufacturers in the design and maintenance of the electrical part of any type of installation. This type of CAD/PLM/Simulation is called "Electrical CAD/PLM/Simulation". IGE+XAO has built a range of Electrical CAD/PLM/Simulation software designed for all the manufacturers. IGE+XAO employs 388 people around the world at 32 sites and in 21 countries, and has more than 83,000 licences distributed around the world. IGE+XAO is a reference in its field. For more information: http://www.ige-xao.com

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