

PRESS RELEASE

The IGE+XAO Group announces:

Consolidated accounts for 2015/2016 (in IFRS norms)*

Dynamism and profitability Operating margin: 26.1%

In euros	2015/2016	2014/2015	Evolution
Turnover	28,117,957	27,337,110	2.9 %
Operating revenues	29,378,772	28,333,650	3.7 %
Operating expenses	22,029,530	21,501,701	2.5 %
Operating income	7,349,242	6,831,949	7.6 %
Consolidated income before tax	7,722,765	7,314,815	5.6 %
Net result – Group	5,489,257	5,289,604	3.8 %

Over the 2015/2016 financial period, consolidated turnover for the Group amounted to €28,117,957 compared to €27,337,110 one year earlier. Commercial activity in particular benefited from the strong momentum, both nationally and internationally, in the sale and rental activities of licences for SME/SMI and major accounts. Operating income, up 7.6%, amounts to €7,349,242 inducing 26.1% for operational profitability**. Along the same lines, net income amounted to €5,489,257, up 3.8%, as such bringing net profitability*** to 19.5%.

In parallel, IGE+XAO continued its expansion abroad, with in particular, the creation of a commercial office in Moscow and the operational launchings of Brazilian and Belgian commercial subsidiaries. From a technical standpoint, the period was also very active with a lot of work done on the interoperability between the "SEE Electrical Expert" product and the PROSYST ("ODIL and SIMAC") offering, the distribution of the new "3D Panel" software (design and manufacture of electrical cabinets in 3D) and the integration of the Group's products with PLM "Product Lifecycle Management" leading software in the international market.

Backed with these results and its solid fundamentals, the IGE+XAO Group intends to continue its action plan focusing on accelerating international development and maintaining strong investment in R&D, while still preserving a high level of profitability.

- * The consolidated financial statements were approved by the Board of Directors on 26 October 2016 and will be submitted for approval to the Annual Shareholders' Meeting.
- ** Operational profitability: operating income / turnover
- *** Net profitability: net income / turnover

ABOUT THE IGE+XAO GROUP

For over 30 years, the IGE+XAO Group has been a software publisher designing, producing, selling and supporting a range of Computer Aided Design (CAD), Product Lifecycle Management (PLM) and Simulation software dedicated to Electrical Engineering. These software products have been designed to help manufacturers in the design and maintenance of the electrical part of any type of installation. This type of CAD/PLM/Simulation is called "Electrical CAD/PLM/Simulation". IGE+XAO has built a range of Electrical CAD/PLM/Simulation software designed for all the manufacturers. IGE+XAO employs 390 people around the world at 32 sites and in 21 countries, and has more than 86,400 licences distributed around the world. IGE+XAO is a reference in its field. For more information: http://www.ige-xao.com

IGE+XAO GROUP CONTACTS

IGE+XAO Group, 16 Boulevard Déodat de Séverac - CS 90312 - 31773 Colomiers cedex - France Phone: +33 (0)5 62 74 36 36 - Fax: +33 (0)5 62 74 36 37 - www.ige-xao.com Listed on NYSE Euronext Paris – Compartment C - ISIN FR 0000030827

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Analysts/ Investors contact: Alain Di Crescenzo (Chairman of the Group): +33 (0)5 62 74 36 36

Press contact: Rozenn Nerrand-Destouches: +33 (0)5 62 74 36 02