

## **PRESS RELEASE**

### Toulouse, 14 September 2012, the IGE+XAO Group announces:

Consolidated turnover for 2011/2012 (in IFRS norms)

# Acceleration in the growth of the activity in the 4<sup>th</sup> quarter: +7.1%

In Euros	2011/2012	2010/2011	Variations
Turnover for 1 <sup>st</sup> quarter	5,102,466	4,895,522	+4.2%
(from 1 August to 31 October)			
Turnover for 2 <sup>nd</sup> quarter	6,161,802	5,957,623	+3.4%
(from 1 November to 31 January)			
Turnover for 3rd quarter	5,990,414	5,748,394	+4.2%
(from 1 February to 30 April)			
Turnover for 4th quarter	6,131,260	5,722,431	+7.1%
(from 1 May to 31 July)			
Turnover 2011/2012	23,385,942	22,323,968	+4.8%

IGE+XAO is enjoying acceleration in its activities over the 4<sup>th</sup> quarter of 2011/2012, with turnover amounting to 6,131,260 euros compared to 5,722,431 euros one year ago, which is an increase of 7.1%. The quarterly activity in particular benefitted from the strong dynamism in Northern Europe and in Asia.

Over the period, the Group had growth in turnover of 4.8%, reaching 23,385,942 euros, which is the result of the positive impacts from launching the new versions of the Group's flagship products - SEE Electrical and SEE Electrical Expert – as well as the growth dynamic in certain markets.

Backed with its results and its solid fundamentals, the Group intends to pursue its development internationally by reinforcing its presence on the American and Asian continents. In parallel, the deployment of the Electrical PLM (Product Lifecycle Management) offerings will be accelerated in order to cover demand in the aeronautics, space and transport fields. In accordance with the Group's "Business Plan", these operations will be accompanied by a high level of profitability.

From a financial standpoint, IGE+XAO has a solid structure at 31 January 2012, with in particular operational profitability of more than 25% and a cash surplus allowing it to pursue its objectives, which are aimed at growth in the activity while still maintaining a high level of profitability.

## **ABOUT THE IGE+XAO GROUP:**

For over 26 years, the IGE+XAO Group has been a software publisher designing, producing, selling and ensuring the maintenance of a range of Computer-Aided Design (CAD) software. These Electrical CAD software applications have been designed to help manufacturers design and maintain the electrical section of any installation. IGE+XAO has built a complete range of Electrical CAD software applications designed for all industry fields. The IGE+XAO Group has 371 employees spread out in 26 locations and 17 countries. With more than 67,400 licenses sold throughout the world, IGE+XAO is a reference in its domain. For more information, visit <a href="http://www.ige-xao.com">http://www.ige-xao.com</a>

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